

Message Text

CONFIDENTIAL

PAGE 01 KINSHA 05465 051927 Z

45

ACTION AF-18

INFO OCT-01 ADP-00 EB-11 SS-15 RSR-01 RSC-01 /047 W

----- 002409

R 051230 Z JUL 73

FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 3945

C O N F I D E N T I A L KINSHASA 5465

STADIS////////////////////////////////////

FOR COHEN AF/ C FROM AMBASSADOR

E O 11652 GDS

TAGS: EFIN, CG

SUBJ: WESTINGHOUSE NEED FOR URGENT EXIM ACTION ON INGA II

RE: COHEN- AMBASSADOR TELCON.

1. LOCAL REP WESTINGHOUSE (DAWSON) ACCOMPANIED BY STRAIT, MANAGER HYDRO GENERATOR SALES, EXPRESSED DEEP CONCERN TO EMBASSY JULY 5 THAT UNLESS EXIM CAN FIND SOME WAY SOON TO FINANCE WESTINGHOUSE DOLS 14 MILLION PORTION OF INGA II CONSORTIUM, WESTINGHOUSE WILL BE FORCED SUBCONTRACT GENERATORS TO ACEC THEREBY LOSING DOLS 14 MILLION EXPORT SALE.

2. OTHER MEMBERS OF CONSORTIUM, VOEST (AUSTRIA) AND ITALIANS HAVE ALREADY FINANCED THEIR PORTIONS OF DOLS 80 MILLION ORDER AND ARE MOVING AHEAD. WESTINGHOUSE REALIZES THAT EXIM PRELIMINARY LETTER OF CREDIT MADE COMMITMENT ON INGA II CONTINGENT ON FEASIBILITY STUDIES FOR TRANSMISSION LINE AS WELL AS SMTF COPPER PRODUCTION. THESE STUDIES ARE NOT SCHEDULED FOR COMPLETION BEFORE LATE SEPT-OCT AT THE EARLIEST AND COULD BE LATER. SINCE WESTINGHOUSE IS ONLY MEMBER NOT IN POSITION TO MOVE AHEAD, REPS ARE CONCERNED THAT UNLESS EXIM CAN FINANCE THEIR SHARE WITHIN 30 DAYS, THEY WILL HAVE NO ALTERNATIVE BUT TO FOREGO US PRODUCTION AND EXPORTS IN ORDER NOT TO GIVE GOZ EXCUSE FOR REOPENING ENTIRE CONSORTIUM PACKAGE.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KINSHA 05465 051927 Z

THERE NO QUESTION BUT THAT BELGIANS AND ITALIANS WOULD
BE HAPPY TO GET ANOTHER DOLS 14 MILLION IN EXPORTS AND COULD
PROMPTLY FINANCE.

3. REALIZE THIS POSES PROBLEM FOR EXIM BUT IN VIEW OF
PRELIMINARY STUDIES ON LINE ALREADY DONE BY MORRISON-
KNUDSEN AND ON COPPER PRODUCTION BY SMTF, IT APPEARS
CERTAIN THAT THESE LARGE- SCALE PROJECTS WILL GO AHEAD
WITHOUT US PARTICIPATION. WESTINGHOUSE NOT ONLY CONCERNED
OVER PROSPECTIVE LOSS OF DOLS 14 MILLION EXPORTS NOW BUT OVER
REALIZATION SUCH DEVELOPMENT WILL IN EFFECT EXCLUDE THEM
FROM COMPETITION FOR NEXT FOUR GENERATORS WHICH EVENTUALLY
PLANNED FOR INGA II.

4. HOPE DEPT CAN MAKE STRONG CASE TO EXIM THAT SOME WAY
BE FOUND TO UNTIE ABOVE LOAN FROM OVERALL FEASIBILITY STUDIES
FOR TRANSMISSION LINE AND COPPER PRODUCTION.
VANCE

CONFIDENTIAL

NNNNMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JUL 1973
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KINSHA05465
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: n/a
Film Number: n/a
From: KINSHASA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730765/aaaajyol.tel
Line Count: 84
Locator: TEXT ON-LINE
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: STADIS
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 31 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <31-Jan-2002 by martinjw>; APPROVED <15 FEB 2002 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> srp 980311
Subject: WESTINGHOUSE NEED FOR URGENT EXIM ACTION ON INGA II
TAGS: EFIN, CG
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005